

सेवा निर्यात संवर्धन परिषद वाणिज्य एवं उद्योग मंत्रालय, भारत सरकार द्वारा स्थापित

28th February 2024

Dear Members,

# Sub: Participation in "SANJEEVANI"- An International Event on Medical Tourism from 28<sup>th</sup> to 30<sup>th</sup> March, 2024 at Chennai Trade Centre, Nandambakkam, Chennai, Tamil Nadu

Greetings from Services Export Promotion Council (SEPC)!

SEPC with the support of the Ministry of Commerce has been taking the steps to expand the horizon of healthcare services to attract medical value tourists from across the world, the global landscape of MVT being so dynamic in nature has thrown up new challenges. The competitive environment has completely taken a new dimension. Many countries have emerged as strong competitors to India in terms of cost advantage and India needs to reorient its positioning in the global market. Having the largest pool of doctors in the world, world class hospitals, post treatment care centres, wellness centres for post and preventive healthcare measures and all related infrastructure, India is well poised to aptly position itself as a destination for "Responsible and Credible Healthcare."

In order to give impetus to this new initiative of repositioning, Services Export Promotion Council, with the support of Ministry of Commerce and Industry, Government of India, is organizing SANJEEVANI (India Heals) – An International Event on Medical Tourism from 28<sup>th</sup> March 2024 to 30<sup>th</sup> March 2024 at Chennai Trade Centre, Nandambakkam, Tamil Nadu. Two editions of India Heals were organized to showcase the competence, affordability and advantage India offered in the healthcare services sector. The renaming of India Heals as SANJEEVANI, the life infusing herb, adds a significant dimension of trust and care for life in our repositioning of India as a destination for healthcare.

The upcoming "Sanjeevani 2024" aims to establish a platform fostering enduring partnerships among countries, particularly in the identified champion and focus Healthcare Service Sector. The exhibition anticipates the participation of over 100 Indian companies from the Medical Tourism and healthcare service sector, with over 5000 domestic visitors expected to attend. The event will showcase diverse segments including:

- Hospitals/Medical centre
- MVT Facilitators
- Health Tech Companies
- Medical Devices
- Wellness & Ayurvedic centre
- Medical Insurance Companies
- Hair Transplant Clinics and Cosmetic Surgeries Hospitals
- Medical Insurance Companies

"**Sanjeevani**" is designed to foster business opportunities through focused B2B Sessions, distinguishing itself with innovative formats and value additions. With the invaluable support from Indian Missions abroad, the event anticipates the participation of over 150 Foreign Delegates worldwide.

# Foreign Delegates will see the representation from:

Government Medical Colleges Health Ministry Officers Medical Travel Companies Treatment Referral Abroad Agencies Healthcare Journalists Patients Referring Clinics Companies promoting Wellness Centres

For more information you can visit: https://www.servicesepc.org/sanjeevani/

We kindly request your organisation to participate in "Sanjeevani 2024". Your participation will increase your networking / identifying partners and also in achieving the desired objective of your organisation.

You can also engage your target audience and set the groundwork for successful business deals conversions and enhanced marketing awareness with the aid of the most promising healthcare and wellness show.

### Advantages in participating "Sanjeevani 2024":

- 1. Prominent location and fully branded stalls.
- 2. Pre-Fixed Business Meetings
- 3. Participation in all networking opportunities.
- 4. The Buyers Seller Meets target stakeholders from over 40 countries, promoting engagement with distinguished hospitals, wellness centers, and AYUSH centers accredited by NABH/JCI.
- 5. Sponsorship and branding opportunities
- 6. Unlock Worldwide Business Opportunities
- 7. Conferences and knowledge sessions, Speaking slots
- 8. Collaborations and MoUs and many more

## Participation fees:

To reserve space under the "Sanjeevani 2024", you can register at the below link:

https://www.servicesepc.org/sanjeevani/exhibitor

Allocation of the space will be on first come first serve basis.

# Stall Rental Charges Bare / Raw Space (Min 18sqmt) Shell / Built-up Stall Member Rs 13,000/ sqmt Rs. 14,000/sqmt Non-Member Rs 14,000/sqmt Rs. 15,000/sqmt

## Sponsorship opportunities:

Explore exclusive sponsorship options for **"Sanjeevani 2024"**organized by SEPC. Click the below mentioned link to know more:

https://drive.google.com/file/d/1zriS\_Zo7oYtg4FuRkJBBjP0lxK6rGeWF/view?usp=sharing

# For more query regarding stall sell you can reach us at:

Mr. Mayank Sharma, E-mail Id– mayank.Sharma@servicesepc.org / Mobile - 8349417890 Mr. Desh Raj, E-mail:Id - desh.raj@servicesepc.org / Mobile - 8010215260 Mr. Dalip Chopra, E-mail Id – dalipchopra65@gmail.com / Mobile – 9873548997 Mr. Mohit Arora, E-mail Id - mohit.arora@servicesepc.org / Mobile - 7827517525

Look forward to your active participation in making Sanjeevani 2024 a big success.

Thanking you,

With best regards Team – SEPC